

## Together we evolve

## Together

At Fagor Industrial we believe that joint effort leads to the best solutions. We are focused on giving the best of ourselves to achieve success, together.

Together, always within your reach, to listen and work proactively. Working as a team, with a spirit that is the essence of the company and reaches employees, clients, distributors, professionals.

### we

Fagor Industrial is the sum of the people who make the company successful. We are the ones that make Fagor a prestigious company around the world.

People who strive to improve day by day, who want to cross the limits. Talented and dedicated people who are firmly focused on going one step further.

### evolve

We live in a world in motion, we are required to evolve: innovate, search for the best, most efficient solutions. Strive for the best, for excellence, create value.

At Fagor Industrial, this spirit of evolution has allowed us to be what we are today. We are convinced that this is the road to achievement, to continue learning and be motivated, to grow and help others grow.





Fagor Industrial is a worldwide leading company dedicated to comprehensive industrial equipment for the hotel and restaurant sectors: ovens, fry tops, buffets, dishwashing, laundry and industrial refrigeration.

Our products respond to the most demanding and innovative needs of professionals, wherever they are, thanks to our wide range of products and our international presence in more than 90 countries.

Participation People Talent Quality Experience Universality Professionals Customer-oriented Social Responsibility

Work

We are leaders in the national market and, thanks to our presence in international markets, we are able to compete at the highest levels.

The convergence of customer satisfaction, employee satisfaction, respect for the environment and the fulfilment of the company goals is the spirit behind all our actions.



## EVOLUTION

From 1960 until today. A history marked by belief in talent and perseverance.

Fagor Industrial is currently a reference brand thanks to its range of solutions focused on professional needs.

Fagor Industrial was established in 1960, selling industrial enamelled cooktops for the hotel and restaurant sectors. Soon, the company began manufacturing its own products, expanding its product range to include professional dishwashing and laundry machines.

For years, Fagor Industrial has continued to expand its range of products and services, developing a range of cooktops, ovens, industrial refrigeration equipment, buffets and perfecting its range of laundry products to include ironers and dryers as well as a range of products for laundry finishing.

The Lucena plant in Cordoba was inaugurated in 1997, where industrial refrigeration equipment would be manufactured. We are committed to this product range and new plants have been opened in Poland, Turkey and Mexico to strengthen it.

Fagor Industrial is part of MONDRAGÓN, the most important corporate group in the Basque Country and the seventh most important in Spain.

It includes more than 260 companies and organizations divided into three areas: Financial, Industrial and Distribution.

Currently, it employs more than 93,000 people and has more than 70 companies outside of Spain.



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Because it motivates us, teaches us and brings us closer to the best.

Our commitment to internationalization is a consolidated reality and we continue to expand, with the social philosophy that has been the essence of the company for more than 50 years.

We have everything we need to compete in this global market: experienced and motivated personnel, focused on evolution; more than 1,600 professionals working in several fields, men and women working for Fagor Industrial all over the world.



Our philosophy is to consistently maintain quality at the top of our list of priorities and to remain focused day after day.

The Fagor Industrial quality management system is Certified The Fagor Industrial quality management system is included in the company's Management Manual. This Manual also includes systems for environmental management, workplace safety and health management.

> The quality, environmental and safety policies describe the systems' missions and objectives. The management systems are implemented in keeping with the internationally prestigious norms (ISO 9001:2008, ISO 14001:2004, OSHAS 18001:2007) and all systems are certified.

> Fagor Industrial was a pioneer in Spain, certifying its quality management system in 1991 and renovating it every three years. The environmental management system was certified in 2006, and the safety and health systems in 2007, by AENOR.

Our management systems follow the guidelines of the Fagor Industrial Management Model, defined and implemented in keeping with the EFQM model (the European Foundation for Quality Management), acknowledged by the external organization Euskalit in 2004 with the "Q de oro" award (more than 500 points).

# EXPERIENCE

Experience and direct contact with our clients has allowed us to establish a relationship with them, to know them. We speak their language, we advance in order to + TALENT = them whatever they need to develop their talent, foster their creativity. Whatever improves **EXCELLENCE** their working environment, their surroundings, the world of hotels and restaurants.

> Commitment to detail, impeccable customer service, awareness of the needs of professionals. Projecting excellence and improving products through internationalization, training, research, innovation and continuous improvement.

> Direct communication with hotel and restaurant professionals.





## FAGOR INDUSTRIAL UNIVERSE

Knowledge crosses borders and fosters understanding, promoting the creation of new horizons.

• Presence in the 5 continents through company-owned offices.

• Company-owned manufacturing plants strategically distributed around the world: Spain, France, Italy, Poland, Turkey, Mexico, China...

• Wide distribution network for product sales and servicing in various countries.

- SALES BRANCH OFFICES
- COMPANY-OWNED
  MANUFACTURING PLANTS

## Global Solutions

 $[360^{\circ}]$ 

## COOKING

A professional chef demands quality, safety and hygiene. We add reliability, design, technology and ease of use to our range of cooking equipment; 1000, 900, 700, 600 and Snack.

## DISHWASHING

A true cooking professional must also provide efficient solutions so that all the materials are readily available. Our product range includes everything from small glass washers for cafeterias, snack bars and small restaurants, to dishwashers for large facilities.

## OVENS

Thanks to their different cooking methods, any one of our ovens will be the chef's best ally. These gas or electric ovens are sturdy and durable, and have the strictest international quality certificates.

### BUFFFTS

Adaptability is the word that best describes our work in this sector. Our products are capable of adapting themselves to all types of needs and tastes. We carry out comprehensive projects for design and manufacturing, from installation to post-sales service. We offer a wide range of buffet furniture.

## INDUSTRIAL REFRIGERATION

We respond to all your needs, from chilling and storing to presenting food and beverages. We are market leaders thanks to our wide range of refrigeration equipment. With a wide variety of sizes, applications, features and finishings.

## I AUNDRY

At Fagor Industrial, we have been designing and manufacturing laundry equipment and solutions for many years. That is why we are true experts in this field today. We offer a wide range of washing, drying and ironing equipment.

PRE-SALES

Manufacturing centers in America, Europe and Asia, 30 company-owned offices, professionals specialized in pre-sales advising, simulation software (Fagor Product and Fagor Equip 5). A world of possibilities focused on helping you make the right decision.

## POST-SALES

A customer is a customer before and after the purchase, that is why Fagor Industrial is committed to post-sales service: intuitive programmes like Fagor Technic for sales offices, subsidiaries, distributors and technicians, official SAT approved worldwide, 10-year manufacturer's guarantee for replacement and parts, and much more.

### SAL FS

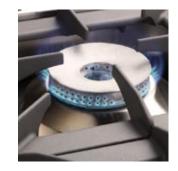
We want to stay close to customers, helping them make the right decision. That is why we are completely involved in the personalization of each project, including preliminary studies carried out together with the distributor and the final customer, for both our own products and those we represent.

### TRAINING R+D+I

Constant investment in R+D+I to develop new and improved solutions to meet the needs of our customers. Clear commitment to internal and external training as the means to improving products and services. Always focused on the objective of obtaining recognition as a world-class company certified in quality and management processes.

# Service

## Our Products



## COOKING 1000 Series 900 Series 700 Series 600 Series

Snack

Cooktops Fry-tops Barbecues Pasta cookers Cooking units Fryers Tilting fry units Bain-marie units Neutral elements Lower cabinets Accessories







Mixed gas/electric ovens Convection ovens Steam/electric ovens Blast chillers Accessories





## DISHWASHING Complet Line Advance Line Basic Line

Dishwashers with double cabinets and impressive performance Drag dishwashers Bonnet dishwashers Front-loading dishwashers Glass washers Accessories





## LAUNDRY

Equipment for small, medium and large facilities.

Washers Dryers Ironers Flatwork dryer-ironers Folders Ironing tables Form finishers Accessories





## INDUSTRIAL REFRIGERATION

Gastronorm tables Snack tables and counter fronts Pizza, salad tables Snack cabinets Gastronorm cabinets Cabinets for fish Cabinets and tables for desserts Counter displays Refrigerated Snack displays Refrigerated GN displays Wine displays Vertical white displays Refrigerated glass cabinets Bottle chillers Icemakers Blast chillers Furniture for coffee machines and shelving Drawers Accessories

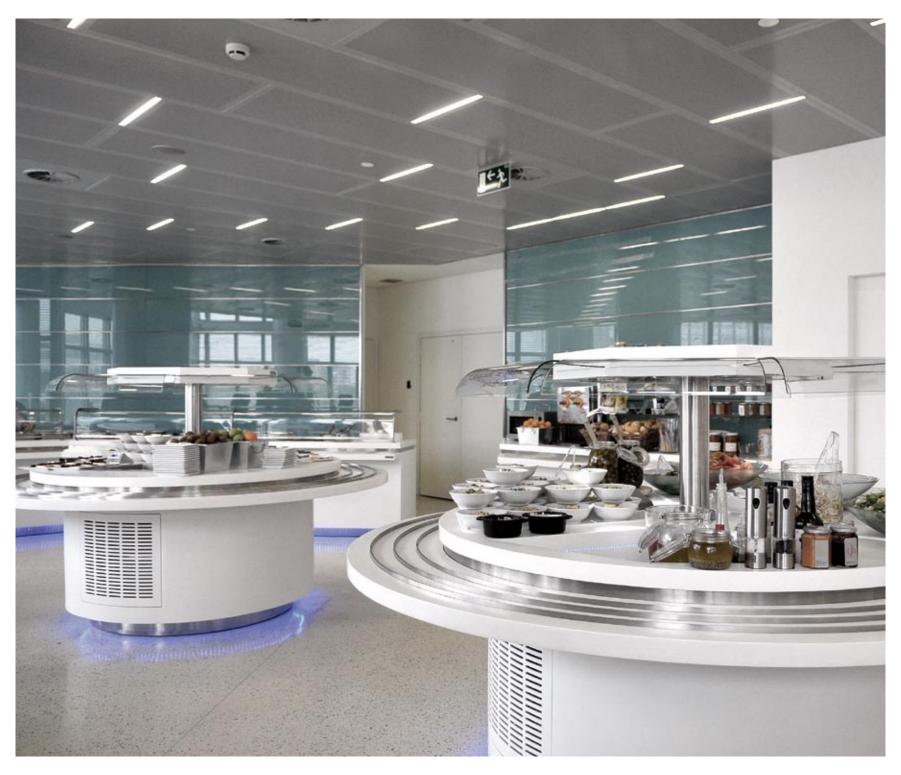






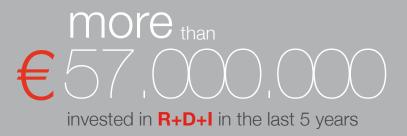
Dynamic Buffet Customized buffets Self-service

Hot buffets Cold buffets Neutral buffets Show cooking Complementary elements Accessories









# employees,

### Fagor Industrial is part of Mondragón,

## 300.000m<sup>2</sup> of manufacturing facilities

More than 100,000 square meters of company-owned manufacturing facilities in 7 countries (Spain, France, Italy, Poland, Turkey, China, Mexico), located over a total surface area of 300,000 square meters.





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